

## CATEGORIES OF MEMBERSHIP

1. **Regular Member (Voting)\*** ..... Any company which supplies manufacturing products to the woodworking and furnishings industry and whose principal business is not finished goods.
2. **Associate Member (Non-voting)** ..... Any company which supplies supportive or ancillary services to regular members of the Association.
3. **Cooperating Association (Non-voting)** ..... Any other wood and/or furnishings related non-profit trade association.

*\*To determine which membership category is applicable, the following industry definition applies: "Regular Member" includes the home and commercial furnishings and case goods industries. Whether you manufacture or supply products used in the production of an airplane, home, office or yacht, whether it is used in the manufacture of banisters, beds or bedding, cabinets or chairs, desks, sofas, tables or toys, such business fall within the broad definition of the woodworking and furnishings industry.*

## COMPANY INFORMATION (Please Type or Print)

Company \_\_\_\_\_

Headquarters Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Web Site \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

## CONTACT INFORMATION

### PRIMARY (Also the designated voter for regular membership categories)

☐ Check if Billing Contact

Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

### MARKETING (If same as Primary, check here ☐)

Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

### OTHER KEY CONTACTS (i.e. Billing, Public Policy, International Business, or a company Chairman, President or high level executive that does not fall under the proceeding categories)

Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

## SWM- SOCIETY OF WOOD MANUFACTURING MEMBERSHIP (AWFS Southern California Chapter)

Membership is open to all individuals working for AWFS® member companies. AWFS® member companies get three (3) complimentary SWM memberships and a special reduced rate of \$25 for each additional member. Activities include fund raising, educational and networking events in Southern California.

Name _____	Title _____	Email _____
Name _____	Title _____	Email _____
Name _____	Title _____	Email _____
Name _____	Title _____	Email _____

## COMPANY DEMOGRAPHICS (Please select all that apply)

### Bedding, Home Furnishings & Upholstery Supplies and Components

- ☐ Adhesives
- ☐ Construction Materials
- ☐ Constructions
- ☐ Fabrics, Coverings and Trims
- ☐ Filling Materials
- ☐ Foundations
- ☐ Hardware
- ☐ Linings
- ☐ Springing Materials

### Woodworking and Case Good Supplies and Components

- ☐ Adhesives
- ☐ Fasteners
- ☐ Finishing
- ☐ Glass
- ☐ Hardware and Components
- ☐ Laminating/Edge-banding
- ☐ Packaging and Transportation
- ☐ Plastic Furniture Parts
- ☐ Plastics
- ☐ Wood and Wood Products

### Pallet Production Equipment

- ☐ Auxiliary Equipment & Attachments
- ☐ Lumber Conversion Equipment
- ☐ Lumber Handling and Preparation
- ☐ Pallet Assembly Equipment
- ☐ Pallet Repair & Recycling Equipment
- ☐ Wood Waste Utilization

### Services

- ☐ Advertising & Graphic Services or Industry Publications
- ☐ Business Services
- ☐ Computer Hardware/Software
- ☐ Financial Services
- ☐ Industry Services or Association
- ☐ Production Services

### Energy/Environmental/Recycle

- ☐ Abrasives
- ☐ Adhesives
- ☐ Certified Wood
- ☐ Cleaning Systems
- ☐ Energy Efficiency
- ☐ Recycling
- ☐ Wood Components

### Logging and Sawmilling

- ☐ Auxiliary Equipment and Attachments
- ☐ Log Conversion Equipment
- ☐ Log Handling and Preparation

### Machinery, Equipment and Accessories

- ☐ Boring
- ☐ Carving
- ☐ Clamping
- ☐ Cutting and Sawing
- ☐ Edging/Banding
- ☐ Environmental and Safety
- ☐ Fastening
- ☐ Files and Saw Filing Equipment
- ☐ Finishing
- ☐ Gluing/Laminating
- ☐ Hardware Insertion/Attachment
- ☐ Joining
- ☐ Materials Handling
- ☐ Metal Working
- ☐ Milling
- ☐ Plant Maintenance/Operation
- ☐ Sanding Accessories
- ☐ Sanding/Planing/Grinding
- ☐ Shaping
- ☐ Special Products and Accessories
- ☐ Tooling
- ☐ Turning
- ☐ Upholstery and Bedding
- ☐ Veneering Machines
- ☐ Wood Processing
- ☐ Plastics
- ☐ Non-Ferrous Metals

### Company Type (PLEASE CHECK ALL THAT APPLY):

☐ Manufacturer ☐ Distributor ☐ Manufacturer's Rep ☐ Importer ☐ Service ☐ Software ☐ Association ☐ Other \_\_\_\_\_

Number of US Employees: ☐ 0-10 ☐ 11-25 ☐ 26-50 ☐ 51-100 ☐ 101-500 ☐ 501+

### Total Annual Revenue:

☐ 5 MIL\$ or Less ☐ 6-10 MIL\$ ☐ 11-20 MIL\$ ☐ 21-50 MIL\$ ☐ 51+ MIL\$ ☐ Decline to State

## MEMBERSHIP CATEGORY (Check One)

- ☐ **Regular Membership (VOTING)** - Company which supplies products to the industry.
- ☐ **Associate Membership (NON-VOTING)** - Supplies supportive services to members of the Association.
- ☐ **Cooperating Association (NON-VOTING)** - Other wood and/or furnishings related non-profit trade association.

## MEMBERSHIP LEVELS

This is a TWO year membership based on the AWFS Fair show cycle. **In order to receive 2015 AWFS Fair benefits and discounts, membership dues for 2016 and 2017 must be paid.** The dues structure is designed to maximize the value of your membership. All dues categories receive the same level of services. All exhibiting members receive a \$4 per square foot discount for booth space rental in the 2017 AWFS® Fair. The membership level is determined by the total square footage purchased. To receive the maximum discount, membership is assessed based on this square footage.

**NOTE: All Levels Receive a \$4.00 per sq. ft. discount on the 2017 AWFS® Fair Booth Rate**

<u>Level</u>	<u>Booth Square Footage</u>	<u>Maximum Discount</u>	<u>Annual Membership Dues</u>
A	0-100 Sq. Ft.	\$400	\$200
B	101-200 Sq. Ft.	\$800	\$300
C	201 - 999 Sq. Ft.	\$3,996	\$400
D	1,000 - 3,999 Sq. Ft.	\$15,996	\$650
E	4,000 Sq. Ft. and up	N/A	\$1,000

*Discounts For Levels A thru D are Capped*

*I hereby apply for membership in the Association of Woodworking & Furnishings Suppliers® on behalf of my organization. We agree to support and abide by the Bylaws of the Association and pay annual dues as determined by the Board of Directors. Such agreement entitles us to receive all the rights and privileges delineated in the Bylaws.*

*I authorize emails and faxes can be sent by AWFS® to all persons listed on this Membership Application as well as any future Contact changes.*

Signed by: \_\_\_\_\_ Date: \_\_\_\_\_



### PAYMENT METHOD:

- ☐ **Check (payable to AWFS)**
- ☐ **Credit Card**

*Dues are not deductible as charitable contributions for federal income tax purposes but may be deductible as ordinary and necessary business expenses except that, under IRS section 162(c), it is estimated that 46% of the annual dues are not deductible.*

Dues for 2016 \$ \_\_\_\_\_

Dues for 2017 \$ \_\_\_\_\_

Processing Fee (WAIVED): \$ ~~50.00~~ \_\_\_\_\_

Total SWM Dues (optional): \$ \_\_\_\_\_

(3 complimentary YFA memberships; \$25 each add'l)

**TOTAL AMOUNT DUE:** \$ \_\_\_\_\_

IF PAYING BY **CREDIT CARD**, complete separate Credit Card Payment Form and submit with your application via **Fax to (323) 838-9443** or mail to address below.

IF PAYING BY **CHECK**, please mail completed application with full payment to:

**AWFS - Attn: Membership Services**  
**2400 E. Katella Avenue, Suite 340**  
**Anaheim, CA 92806**

Questions? Contact Jennifer Evans, AWFS Member Services - [jennifer@awfs.org](mailto:jennifer@awfs.org) or (323) 215-0317